



Leadership and Management

PIK475-1125 LON-1



Place: London (UK) **Venue:** INDUSTRIOUS (Hammersmith, London, UK) - TBC
Start Date: 03-11-2025 **End Date:** 07-11-2025 **PPP:** £4750



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**If you can't train them,
you can't blame them!**

Short Description:

COURSE OVERVIEW: The Executive Leadership Management Program explores leadership skills for the complex and dynamic modern workplace. In today's evolving business landscape, there's a growing need for highly skilled leaders who can navigate through complex challenges and empower their teams to succeed. You'll learn techniques to lead high-performance teams to add value and purpose to your organization through effective leadership strategies. Investigate how to maximize your influence using practical tools and frameworks and gain a deeper understanding of your leadership style to align it with your organization's goals.

Course Overview:

COURSE OBJECTIVES:

At the end of this course the participants will be able to:

- Gain the insights to devise and implement an effective strategy in your organisation.
- Develop the confidence to operate outside your comfort zone.
- Increase your ability to engage, inspire and influence.
- Prepare for a more senior management role or professional challenge.
- Develop effective, motivated, and innovative leaders.
- Gain insights into the latest thinking on strategic business topics.
- Build a strong leadership framework.
- See a return on investment through Henley's collaboration with a learning partner in your organisation.

TARGET AUDIENCE:

Directors and senior managers aspiring :

- have mastered business fundamentals and now need to 'lead leaders';
- are required to enhance their managing upwards capability;



- need to develop broader responsibility across a number of teams.

The Executive Leadership Management Program is for managers at all levels who want to enhance role performance and organizational success.

Program Outline:

COURSE OUTLINE:

DAY 1: Effective leadership: Leading for high performance

1. Outline the different traits, styles, and contexts of leadership.
2. Describe the evolution of leadership.
3. Interpret your own leadership style, or potential style, and that of those around you.
4. Identify effective and ineffective leadership in your context.
5. Review your strengths and weaknesses as a leader.

DAY 2: The job of the leader: Envisioning and engaging

1. Recognise the link between vision and strategy.
2. Interpret the interplay between authentic behaviors and trust in leadership.
3. Indicate how the relationship between leaders and followers acts as a key factor in engagement.
4. Identify the different types of motivators for team members in your context.
5. Articulate your vision as a leader.

DAY 3: The job of the leader: Choosing and connecting

1. Interpret theoretical models and frameworks related to decision-making.
2. Outline the different types of connections leaders use to lead effectively.
3. Explain how leaders mobilize networks for effective leadership.
4. Review how important decisions are made in organisations.
5. Apply the power of doubt in making decisions.

DAY 4: Leading with power and influence



1. Articulate the relationship between leadership and power.
2. Distinguish between different forms of power.
3. Investigate influence as a form of soft power.
4. Deduce how to exercise influence in your organisation.
5. Analyse the importance of difficult conversations.

DAY 5: Leading teams for effective performance

1. Describe the role of teams in organisations.
2. Identify some of the challenges and limitations of building and harnessing teams.
3. Articulate what leaders need in order to build a high-performance team.
4. Deduce the role of the leader in high-performance teams.
5. Analyse the challenges and opportunities of optimizing team performance in your context.